



Solutions in Critical Care

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FOR IMMEDIATE RELEASE

Solutions in Critical Care Expands Reach, Names McArthur Medical Sales, Inc. its Exclusive Distribution Partner in Canada

ALLENDALE, NJ – NOVEMBER 30, 2020 – Solutions in Critical Care (SCC), a national network of well-established U.S.-specialty distribution partners in the medical device industry, expands its reach to Canada naming McArthur Medical Sales Inc, its exclusive Canadian distribution partner.

“SCC includes eight distribution partners across the U.S. that offer medical device manufacturers a national strength with a local sales presence to grow their product line,” said SCC Founder and President John Marmo. “With the addition of McArthur Medical, a ninth partner based in Canada, SCC offers manufacturers an even broader representation with one point of contact.”

Established in 1984, McArthur Medical Sales Inc. is a privately owned Canadian medical specialty distributor.

“With our national presence of highly trained clinicians, we provide innovative quality products and informed advice,” said McArthur Medical Product Development and National Sales Manager Frank Fiorenza. “For more than 36 years, our focus continues to be on introducing leading technologies, superior customer service and clinical education in the areas of neonatal care, respiratory therapy, critical care and anesthesia devices.”

“We are proud to partner with another strong medical device distributor that shares our commitment of offering innovative, high-quality, cost-effective medical devices with excellent customer service,” added Marmo.

With more than 75 specialty-trained sales representatives throughout the U.S. and Canada, SCC offers manufacturers an experienced and dedicated, local sales force with well-established customer relationships.

To learn more about the SCC distribution network or the products offered, contact Solutions in Critical Care at 866-367-7221 or visit www.solutionsincriticalcare.com.

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